



Billtrust Names New EVP of Business Development to its Executive Ranks

Bringing new executive talent to drive continued growth and market expansion

Hamilton, NJ.— October 3, 2016 — [Billtrust](#), the leader in payment cycle management, announced the appointment of a new member to its executive team to help meet growing business demands and expansion into new markets. Rory Byrne was appointed as Executive Vice President of Business Development.

As EVP of Business Development at Billtrust, Rory Byrne will be responsible for corporate partnerships and channel sales, as well as mergers and acquisitions strategies. Rory brings 15 years of experience in business development across enterprise software, business intelligence and financial process automation. Prior to joining Billtrust, Rory was SVP of OEM and Partner Strategy at Kofax, where he led the Channel Sales, OEM and Global Strategic Partner teams, including the 650+ global channel partner ecosystem that delivered 50% of Kofax's business.

Rory brings expertise from a variety of leadership roles, including his position as VP of Business Development at Kapow, a robotic process automation provider, where he was responsible for partner growth through channels and alliances, leading to a successful acquisition by Kofax in 2013. Prior to Kapow, Rory held roles as Director of Corporate Development at Yahoo! Inc., and Director of Interchange Pricing Strategy at Visa. Rory is a qualified Barrister-at-Law, with an MBA from Santa Clara University and a law degree from Trinity College Dublin.

“Over the past three years, Billtrust has more than doubled,” says Flint Lane, CEO and founder of Billtrust. “We plan to continue along this trajectory and are expanding our team to ensure continued success.” explained Lane. In addition to bringing new executive talent to the team, Billtrust recently celebrated its listing on [Inc. 5000](#) for the tenth consecutive year. This listing places Billtrust in the ranking as one of the 5000 fastest growing technology, media, telecommunications, life sciences and energy tech companies in North America.

About Billtrust: Billtrust accelerates cash flow by automating invoice delivery, invoice payment, and cash application. Companies can improve operational efficiency throughout the invoice-to-cash process with electronic invoicing and payments in a flexible, cloud-based solution. Finance executives and AR specialists love and recommend Quantum, Billtrust's payment cycle management solution, for the remarkable cost savings, ease-of-use, and improved customer satisfaction rates.

Learn more about Billtrust's Payment Cycle Management solution at www.billtrust.com.

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